

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

Advanz101 Systems Private Limited, Indore

AND

Shivajirao Kadam Institute of Technology and Management, Indore

This Memorandum of Understanding (hereinafter referred to as the "MOU") is entered into at Indore on Saturday, 18'th June 2022.

BETWEEN

The Advanz101 Systems Pvt. Ltd. is a software development company creating customer-centric cloud-based CRM solutions for small, medium, and large enterprises having its registered office at 12, SR Compound, Opp. Lasuria Mori Police Station. Dewas Naka Indore, 452010 (through the hands of its Director of Technology, Sudarshan Varma) duly authorized to enter into this Agreement on behalf of Advanz101 Systems Pvt. Ltd. hereinafter referred to as "Industry" of the First Part.

AND

Shivajirao Kadam Institute of Technology and Management, Indore, is a Higher Education Institution offering various degree programs in the field of engineering and management located at Indore Off Bypass Road Near Ralamandal, Village Tillore, Indore, 452020 (through the hands of its Group Director, Dr. Nirmal Dagdee), hereinafter referred to as "Institute" of the Second Part.

PURPOSE

In today's world technological advancements are taking place at a very fast pace. The fast pace of change has created a gap between the knowledge and skills imparted to the students in academic institutes and the technology, skills and practices adopted in the industry. The basic objective of this MoU is to bridge the gap between academia and industry through joint efforts for the benefit of all the stakeholders.

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Advanz 101 Systems Pvt. Ltd. ment - Technical Campus INDORE

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- 1. Training programs for Faculty/Students of the institute to enhance knowledge and to develop insights/skills into, the latest technologies/developments/requirements of the software industries.
- 2. Faculty/Students' visit to industry to create awareness about software development process, use of development tools & aids, exposing to work ethics and other requirements of industry.
- 3. Faculty of the institute may conduct seminars on topics of research being pursued. innovative solutions developed through projects etc. in the institute for the benefit of industry.
- 4. Students' projects can be taken up by the institute in the areas/technologies of interest to the industry.
- Guest lectures can be delivered by industry experts to augment curriculum of studies for enriching students/faculty knowledge in the field of study.
- 6. The industry may give opportunity of recruitment to the students as per their procedures and standards.
- 7. Any other activity as deemed appropriate by the industry and the institute can be conducted to fulfill the purpose of MoU with mutual consent.
- 8. There is no financial commitment either on part of industry or institute to take up any of the activities mentioned in the MoU. If there is any financial consideration, it will be dealt with separately by way of mutual discussion and consent.

VALIDITY

The term this agreement shall be for a period of **Three years** beginning from the date of signing this agreement ("Commencement Date"). However, the Agreement may be renewed by the mutual consent of both the parties.

The Parties shall be at liberty to terminate this Agreement prior to the expiration of the term stated above, with sixty days advance written notice to the other party.

Mr. Sudarshan Varma

Director of Technology

Advanz 101 Systems Pvt. Ltd.

andarshan@advanz101.com

Dr. Nirmal Dagdee

Group Director

SKITM, Indore nirmaldagdee@skitm.in

Director
Irae Kadam Institute of Technology &

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Shivajirao Kadam Instituteof Technology & Management, Indore

Department of Computer Science & Engineering

REPORT

SUBJECT: Interaction meeting with Mr.Sudarshan Varma, Director of Technology, ADVANZ101

An MOU has been signed with ADVANZ 101, a leading software development company, to enhance the level of industrial exposure and interaction for the benefit of students and faculty.

Under this MoU an interaction meeting was organized on 18/06/2022. Mr. Sudarshan Varma, Director of Technology ADVANZ101 Business Systems Inc, Dr. Nirmal Dagdee Group Director Academics, Dean Academics, HOD and faculty members of CSE Department participated in the interaction.

Faculty members asked Mr. Varma about the expectations of industry for readiness of students in the changing technological scenario. In response Mr. Varma emphasised that it is utmost important to create a sound base in foundational subjects of Computer Science like structured programming, data structures, design and analysis of algorithms, object oriented paradigm, data base systems etc. He then suggested that students be made aware of newer technologies and trends through seminars and workshops from industry experts for students to develop insight and skills required by the industry. Students should be encouraged to take up small but real world problems for their major project work to apply their theoretical knowledge for solving problems in present context and sharpen their applied skills.

As ADVANZ101 are technology partners of Salesforce Inc, he also briefed about the modern micro services architecture employed by Salesforce Inc to develop their configurable CRM solutions. Discussions with faculty were also held on security issues in cloud computing and data migration from legacy systems onto new platforms and the tools employed for that purpose.

HOD Computer Sc. & Engg.

Dean Academics

Group Director(Academics)



Management - Technical Campus, INDOR





